

Rod M. Fernandez

From: Alex Guth <alex.guth@flocksafety.com>
Sent: Thursday, March 27, 2025 4:45 PM
To: Tony Crisp
Subject: Flock Drones

[CAUTION:EXTERNAL SENDER]

Chief Crisp,

Thank you for the hospitality last week. It was a blast!

A preliminary review of Maryville, Alcoa and Blount County team feels that starting with 2 launch locations and 1 radar would be the most cost effective way to cover Maryville, Alcoa, and parts of the County.

The idea is that Alcoa PD, Maryville PD, Blount County SO and Blount 911 would split the cost of this. Once the project is successful, the addition of a fixed wing drone that flies 2-3 hours at a time would be the best to start to reach far out into the county like friendsville for example.

The cost of 2 launch stations and 1 radar for year 1 is \$300k and for year 2 is \$450k. We upgrade all equipment at year 2, everything is covered under flock we over night new equipment if anything breaks. We take care of all FAA waivers and will provide a pilot 40 hours a week to fly until the waiver is in.

There are no other cost besides above.

Respectfully
Alex Guth

--

"The certainty of being caught is a vastly more powerful deterrent than punishment"



Alex Guth

Law Enforcement Sales *East TN/ West NC*



 (615) 417-5399  flocksafety.com

flock safety



CAUTION: This email originated from outside of the City of Maryville organization. Do not click links or open attachments unless you recognize the sender's email address and know the content is safe.